

on~~e~~source™

Sourcing, Negotiation, Quality Control and Logistics Services

SOURCING SUPPLIERS

Our team have a large existing database and relationship with factories across industries and other channels, which enable you to get the best possible pricing. We also aim to get best possible pricing by working with ground level factories that have more competitive pricing than suppliers on online platforms, many who are traders claiming to be factories.

DUE-DILIGENCE

We perform due diligence on all suppliers, utilising our access to government databases and other 3rd parties to ensure we are dealing with a reliable factories.

NEGOTIATIONS

Our Chinese negotiation team with many years of experience are versed in finding factories which are not easily located online and more importantly negotiate better terms for – pricing, payment terms, trade terms and AQL Levels.

INSPECTIONS

Visits during production and before shipment by a qualified QC

PRICE VERIFICATION

We ensure you get the best prices and perform due-diligence, should you choose to use your own supplier. We verify that your costs are consistent with the going market prices for your product and may negotiate for lower pricing, enabling a higher return on investment.

ENSURING COMPLIANCE

We ensure that all documents requested from suppliers are in compliance with the laws of the importing country e.g. verification of CE, ROHS, CSA etc.

CHINESE CONTRACTS

We sign contracts with the suppliers to ensure various quality control clauses are added and there is a clear mechanism for dispute resolution. With our presence in China we have recourse.

LOGISTICS

We can help manage air freight and sea freight (LCL & FCL)

MANAGING PAYMENTS

We handle the payments to ensure cost savings (e.g. when paying multiple suppliers) and manage the risks (i.e. taking possession of the goods immediately after inspection and make payment to suppliers to avoid the risk of "swapping" of goods post inspection).

DISPUTE MANAGEMENT

Managing disputes with the supplier, especially after a failed pre-shipment inspection or failure by the supplier to comply with contractual terms.

PRODUCT EVOLUTION

We encourage our buyers to provide feedback regarding the products, which are communicate to the suppliers and may improve it. We ensure that there are contingency factories to ensure stable supply and competitive pricing as our clients grow.

ACCOUNT MANAGER

Each step is managed by a bilingual account manager in China.


**Allowing You to do
What you do Best,
Manage Your Business!**

ALREADY HAVE A SUPPLIER? We can work directly with your existing suppliers ensuring your best interests are represented.



Contact Us

USA - +1(516) 515-7702

Caribbean & Latin America +(592) 644-3243

Email: info@onesource.asia Website: www.onesource.asia